

Aviva Investors Performance Report

As at 31 March 2010

Personal Choice		1 mth	3 mths	6 mths	FYTD	CYTD	1 yr	2 yrs	3 yrs	4 yrs	5 yrs	7 yrs	10 yrs	Since Inception
		%	%	%	%	%	%	% pa	% pa	% pa	% pa	% pa	% pa	% pa
Equity Funds														
Aviva Investors Australian Shares Fund S&P/ASX 200 Acc Index Inc. date: 28/02/1987 APIR code: NFS0013AU	Gross Return	5.27	1.64	5.74	27.85	1.64	44.22	3.77	1.02	5.67	10.14	14.27	10.45	11.43
	Benchmark Return	5.75	1.36	4.80	27.33	1.36	41.70	-0.06	-2.44	3.12	8.07	12.53	8.90	9.34
	Excess Return	-0.48	0.28	0.94	0.52	0.28	2.52	3.83	3.46	2.55	2.07	1.74	1.55	2.09
	Net Return	5.09	1.15	4.72	26.00	1.15	41.44	1.76	-0.92	3.64	8.03	12.09	8.34	9.48
Aviva Investors Elite Opportunities Shares Fund S&P/ASX 200 Acc Index Inc. date: 29/11/2002 APIR code: PPL0116AU	Gross Return	6.64	1.67	5.70	30.77	1.67	46.40	8.60	3.94	8.20	11.79	17.12		16.14
	Benchmark Return	5.75	1.36	4.80	27.33	1.36	41.70	-0.06	-2.44	3.12	8.07	12.53		11.34
	Excess Return	0.89	0.31	0.90	3.44	0.31	4.70	8.66	6.38	5.08	3.72	4.59		4.80
	Net Return	6.50	1.32	4.96	29.40	1.32	44.37	7.09	2.50	6.71	10.25	15.52		14.55
Aviva Investors High Growth Shares Fund S&P/ASX 200 Acc Index Inc. date: 02/12/1999 APIR code: PPL0108AU	Gross Return	5.69	0.08	5.50	28.68	0.08	43.01	5.84	4.96	7.91	11.51	16.88	15.28	15.29
	Benchmark Return	5.75	1.36	4.80	27.33	1.36	41.70	-0.06	-2.44	3.12	8.07	12.53	8.90	8.92
	Excess Return	-0.06	-1.28	0.70	1.35	-1.28	1.31	5.90	7.40	4.79	3.44	4.35	6.38	6.37
	Net Return	5.50	-0.40	4.37	26.81	-0.40	40.67	3.88	2.82	5.74	9.39	14.55	12.61	12.65
Aviva Investors Listed Property Fund S&P/ASX 200 Property Acc Index Inc. date: 20/01/1998 APIR code: NFS0196AU	Gross Return	0.21	-0.77	-4.17	19.54	-0.77	34.22	-17.41	-17.26	-7.38	-2.53	3.08	6.86	6.47
	Benchmark Return	-0.05	-1.51	-6.44	22.04	-1.51	40.55	-22.83	-22.83	-12.35	-6.95	-0.70	3.65	3.86
	Excess Return	0.26	0.74	2.27	-2.50	0.74	-6.33	5.42	5.57	4.97	4.42	3.78	3.21	2.61
	Net Return	0.03	-1.25	-5.10	17.81	-1.25	31.63	-19.01	-18.86	-9.16	-4.40	1.11	4.81	4.49
Aviva Investors Small Companies Fund S&P/ASX Small Ordinaries Acc Index Inc. date: 05/01/1998 APIR code: NFS0195AU	Gross Return	8.60	-1.52	5.59	35.44	-1.52	65.43	2.34	2.62	8.19	12.76	19.63	12.76	15.27
	Benchmark Return	6.84	-1.57	3.23	25.76	-1.57	58.06	-7.42	-7.48	0.29	5.84	12.82	6.61	7.08
	Excess Return	1.76	0.05	2.36	9.68	0.05	7.37	9.76	10.10	7.90	6.92	6.81	6.15	8.19
	Net Return	8.41	-1.99	4.57	33.47	-1.99	62.24	0.36	0.65	6.12	10.61	17.36	10.60	13.10

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		%	%	%	%	%	%	% pa	% pa	% pa	% pa	% pa	% pa	% pa
Equity Funds														
Aviva Investors Australian Equities Fund S&P/ASX 200 Acc Index Inc. date: 03/07/1995 APIR code: PPL0110AU	Gross Return	5.27	1.63	5.10	26.77	1.63	43.02	3.38	0.26	5.51	9.94	14.53	10.69	11.79
	Benchmark Return	5.75	1.36	4.80	27.33	1.36	41.70	-0.06	-2.44	3.12	8.07	12.53	8.90	10.53
	Excess Return	-0.48	0.27	0.30	-0.56	0.27	1.32	3.44	2.70	2.39	1.87	2.00	1.79	1.26
	Net Return	5.19	1.41	4.65	25.95	1.41	41.78	2.48	-0.61	4.60	9.00	13.55	9.74	10.83
Aviva Investors Australian Shares Fund S&P/ASX 200 Acc Index Inc. date: 25/01/2000 APIR code: PPL0104AU	Gross Return	5.26	1.65	5.75	27.86	1.65	44.20	3.66	0.95	5.61	10.11	14.27	10.47	10.42
	Benchmark Return	5.75	1.36	4.80	27.33	1.36	41.70	-0.06	-2.44	3.12	8.07	12.53	8.90	9.02
	Excess Return	-0.49	0.29	0.95	0.53	0.29	2.50	3.72	3.39	2.49	2.04	1.74	1.57	1.40
	Net Return	5.18	1.44	5.30	27.05	1.44	42.98	2.79	0.10	4.72	9.18	13.31	9.50	9.45
Aviva Investors Dividend Builder S&P/ASX 200 Industrials Acc Index Inc. date: 06/09/2005 APIR code: PPL0002AU	Gross Return	3.58	1.41	2.60	26.09	1.41	42.55	1.74	-3.70	3.05				4.90
	Benchmark Return	4.37	1.43	2.39	29.08	1.43	43.78	-0.36	-5.63	1.17				3.99
	Excess Return	-0.79	-0.02	0.21	-2.99	-0.02	-1.23	2.10	1.93	1.88				0.91
	Net Return	3.52	1.26	2.30	25.52	1.26	41.69	1.13	-4.27	2.44				4.28
Aviva Investors Elite Opportunities Fund S&P/ASX 200 Acc Index Inc. date: 18/11/2002 APIR code: PPL0115AU	Gross Return	6.80	1.73	5.75	31.87	1.73	47.95	7.67	3.03	7.69	11.49	17.17		15.87
	Benchmark Return	5.75	1.36	4.80	27.33	1.36	41.70	-0.06	-2.44	3.12	8.07	12.53		11.53
	Excess Return	1.05	0.37	0.95	4.54	0.37	6.25	7.73	5.47	4.57	3.42	4.64		4.34
	Net Return	6.73	1.56	5.46	30.83	1.56	46.55	6.80	2.23	6.88	10.69	16.19		14.91
Aviva Investors High Growth Shares Fund S&P/ASX 200 Acc Index Inc. date: 07/12/1999 APIR code: PPL0106AU	Gross Return	5.68	0.07	5.52	28.72	0.07	43.05	5.76	4.89	7.86	11.47	16.95	15.29	15.25
	Benchmark Return	5.75	1.36	4.80	27.33	1.36	41.70	-0.06	-2.44	3.12	8.07	12.53	8.90	8.82
	Excess Return	-0.07	-1.29	0.72	1.39	-1.29	1.35	5.82	7.33	4.74	3.40	4.42	6.39	6.43
	Net Return	5.58	-0.19	4.75	27.52	-0.19	41.71	4.55	3.49	6.50	10.22	15.44	13.39	13.37
Aviva Investors Listed Property Fund S&P/ASX 200 Property Acc Index Inc. date: 28/02/1994 APIR code: NFS0209AU	Gross Return	0.20	-0.79	-4.16	19.53	-0.79	34.22	-17.54	-17.35	-7.46	-2.60	3.02	6.79	7.34
	Benchmark Return	-0.05	-1.51	-6.44	22.04	-1.51	40.55	-22.83	-22.83	-12.35	-6.95	-0.70	3.65	5.65
	Excess Return	0.25	0.72	2.28	-2.51	0.72	-6.33	5.29	5.48	4.89	4.35	3.72	3.14	1.69
	Net Return	0.14	-0.96	-4.51	18.88	-0.96	33.26	-18.13	-17.94	-8.12	-3.29	2.29	6.03	6.56
Aviva Investors Long/Short Equity Fund 75% S&P/ASX 200 Acc Index & 25% UBS Bank Bill Index Inc. date: 27/08/2004 APIR code: PPL0006AU	Gross Return	4.71	0.25	5.21	22.70	0.25	33.70	7.61	7.19	9.59	13.28			16.01
	Benchmark Return	4.39	1.35	4.17	20.92	1.35	31.32	1.62	-0.22	4.88	9.54			11.90
	Excess Return	0.32	-1.10	1.04	1.78	-1.10	2.38	5.99	7.41	4.71	3.74			4.11
	Net Return	4.65	0.11	4.56	21.70	0.11	32.38	6.21	5.63	8.23	12.04			14.78
Aviva Investors Small Companies Fund S&P/ASX Small Ordinaries Acc Index Inc. date: 19/11/1999 APIR code: PPL0107AU	Gross Return	8.60	-1.51	5.60	35.44	-1.51	65.36	2.25	2.57	8.16	12.73	19.62	12.74	13.54
	Benchmark Return	6.84	-1.57	3.23	25.76	-1.57	58.06	-7.42	-7.48	0.29	5.84	12.82	6.61	6.20
	Excess Return	1.76	0.06	2.37	9.68	0.06	7.30	9.67	10.05	7.87	6.89	6.80	6.13	7.34
	Net Return	8.50	-1.75	5.08	34.45	-1.75	63.75	1.25	1.57	7.11	11.65	18.47	11.65	12.44
Aviva Investors Sustainable Investment Fund S&P/ASX 200 Acc Index Inc. date: 16/02/2006 APIR code: PPL0003AU	Gross Return	6.34	2.28	6.32	30.50	2.28	43.78	5.37	3.05	5.63				6.83
	Benchmark Return	5.75	1.36	4.80	27.33	1.36	41.70	-0.19	-2.59	3.06				4.83
	Excess Return	0.59	0.92	1.52	3.17	0.92	2.08	5.56	5.64	2.57				2.00
	Net Return	6.26	2.06	5.87	29.68	2.06	42.57	4.48	2.18	4.74				5.93
Absolute Return Funds														
Aviva Investors Global Tactical Asset Allocation Fund UBS Bank Bill Index Inc. date: 14/12/2009 APIR code: PPL0007AU	Gross Return	1.60	4.53			4.53								6.33
	Benchmark Return	0.33	1.02			1.02								1.24
	Excess Return	1.27	3.51			3.51								5.09
	Net Return	1.48	4.23			4.23								6.02



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		%	%	%	%	%	%	% pa	% pa	% pa	% pa	% pa	% pa	% pa
Income Funds														
Aviva Investors High Yield Fund	Gross Return	0.55	1.53	5.17	10.88	1.53	19.31	5.21	1.81	2.96	3.82			4.55
UBS Composite Bond 0-5yr Index	Benchmark Return	-0.31	1.07	2.51	3.80	1.07	3.79	7.68	6.76	6.15	6.19			6.04
Inc. date: 21/01/2004	Excess Return	0.86	0.46	2.66	7.08	0.46	15.52	-2.47	-4.95	-3.19	-2.37			-1.49
APIR code: PPL0001AU	Net Return	0.49	1.37	4.83	10.34	1.37	18.54	4.53	1.15	2.30	3.15			3.88
Aviva Investors Premier Fixed Income Fund	Gross Return	0.11	2.03	3.71	7.02	2.03	5.99	7.95	6.84	6.35	6.42	6.36		6.88
75% UBS Comp All Mat & 25% Barclays Glob Agg hgd in \$A	Benchmark Return	-0.30	1.61	2.69	5.05	1.61	4.56	8.01	7.20	6.46	6.42	6.03		6.68
Inc. date: 31/05/2000	Excess Return	0.41	0.42	1.02	1.97	0.42	1.43	-0.06	-0.36	-0.11	0.00	0.33		0.20
APIR code: PPL0114AU	Net Return	0.07	1.91	3.46	6.65	1.91	5.53	7.52	6.43	5.95	6.02	5.96		6.49