



Aviva Investors Performance Report

As at 31 October 2009

Personal Choice		1 mth	3 mths	6 mths	FYTD	CYTD	1 yr	2 yrs	3 yrs	4 yrs	5 yrs	7 yrs	10 yrs	Since Inception	
		%	%	%	%	%	%	% pa	% pa	% pa	% pa	% pa	% pa	% pa	
Equity Trusts															
Aviva Investors Australian Shares Fund		Gross Return	-1.99	10.92	25.84	18.51	31.72	21.42	-8.86	2.22	8.07	10.86	12.51	10.56	11.28
S&P/ASX 200 Acc Index		Benchmark Return	-2.08	10.86	25.41	18.97	29.77	21.39	-13.10	-0.55	5.54	8.85	10.91	9.22	9.19
Inc. date: 28/02/1987		Excess Return	0.09	0.06	0.43	-0.46	1.95	0.03	4.24	2.77	2.53	2.01	1.60	1.34	2.09
APIR code: NFS0013AU		Net Return	-2.14	10.38	24.62	17.74	29.61	19.09	-10.62	0.26	6.00	8.74	10.36	8.45	9.33
Aviva Investors Elite Opportunities Shares Fund		Gross Return	-2.28	11.14	27.22	20.90	34.87	27.46	-3.19	5.25	10.65	12.24		15.87	
S&P/ASX 200 Acc Index		Benchmark Return	-2.08	10.86	25.41	18.97	29.77	21.39	-13.10	-0.55	5.54	8.85		10.96	
Inc. date: 29/11/2002		Excess Return	-0.20	0.28	1.81	1.93	5.10	6.07	9.91	5.80	5.11	3.39		4.91	
APIR code: PPL0116AU		Net Return	-2.39	10.75	26.33	20.34	33.32	25.69	-4.53	3.79	9.12	10.70		14.28	
Aviva Investors High Growth Shares Fund		Gross Return	-1.35	12.05	24.10	20.33	36.29	29.44	-4.61	5.27	10.47	12.67	15.21	15.20	
S&P/ASX 200 Acc Index		Benchmark Return	-2.08	10.86	25.41	18.97	29.77	21.39	-13.10	-0.55	5.54	8.85	10.91	8.56	
Inc. date: 02/12/1999		Excess Return	0.73	1.19	-1.31	1.36	6.52	8.05	8.49	5.82	4.93	3.82	4.30	6.64	
APIR code: PPL0108AU		Net Return	-1.51	11.54	23.83	19.66	33.97	26.99	-6.57	3.16	8.29	10.47	12.95	12.55	
Aviva Investors Listed Property Fund		Gross Return	-7.89	13.26	22.45	14.90	3.76	-4.40	-29.75	-15.47	-5.76	-2.21	3.28	6.53	
S&P/ASX 200 Property Acc Index		Benchmark Return	-9.04	15.86	28.83	18.66	3.35	-7.29	-35.55	-21.06	-10.73	-6.58	-0.36	3.75	
Inc. date: 20/01/1998		Excess Return	1.15	-2.60	-6.38	-3.76	0.41	2.89	5.80	5.59	4.97	4.37	3.64	2.84	
APIR code: NFS0196AU		Net Return	-8.04	12.71	21.26	14.16	2.10	-6.24	-31.11	-17.10	-7.56	-4.09	1.30	4.49	
Aviva Investors Small Companies Fund		Gross Return	0.67	18.47	48.03	29.13	65.75	57.04	-7.42	6.65	12.80	13.80	17.77	14.22	
S&P/ASX Small Ordinaries Acc Index		Benchmark Return	-1.18	10.41	33.28	20.37	48.33	39.65	-19.22	-4.19	3.33	5.97	11.77	6.52	
Inc. date: 05/01/1998		Excess Return	1.85	8.06	14.75	8.76	17.42	17.39	11.80	10.84	9.47	7.83	6.00	7.70	
APIR code: NFS0195AU		Net Return	0.50	17.89	46.59	28.29	63.09	54.02	-9.21	4.61	10.65	11.62	15.53	12.04	

Disclaimer: Net returns are calculated using exit unit prices, assume that all distributions are reinvested and are net of ongoing fees and expenses. Gross returns are calculated using the net returns and adding back the MER and performance fees where applicable.

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Professional Selection		1 mth	3 mths	6 mths	FYTD	CYTD	1 yr	2 yrs	3 yrs	4 yrs	5 yrs	7 yrs	10 yrs	Since Inception
		%	%	%	%	%	%	% pa	% pa	% pa	% pa	% pa	% pa	% pa
Equity Trusts														
Aviva Investors Australian Equities Fund S&P/ASX 200 Acc Index Inc. date: 03/07/1995 APIR code: PPL0110AU	Gross Return	-2.00	10.77	25.61	18.21	31.34	21.16	-8.92	2.03	8.12	10.83	12.81	10.77	11.60
	Benchmark Return	-2.08	10.86	25.41	18.97	29.77	21.39	-13.10	-0.55	5.54	8.85	10.91	9.22	10.33
	Excess Return	0.08	-0.09	0.20	-0.76	1.57	-0.23	4.18	2.58	2.58	1.98	1.90	1.55	1.27
	Net Return	-2.07	10.53	25.06	17.86	30.40	20.12	-9.71	1.15	7.19	9.88	11.85	9.82	10.65
Aviva Investors Australian Shares Fund S&P/ASX 200 Acc Index Inc. date: 25/01/2000 APIR code: PPL0104AU	Gross Return	-1.99	10.92	25.82	18.51	31.70	21.28	-8.96	2.15	8.01	10.84	12.52		10.03
	Benchmark Return	-2.08	10.86	25.41	18.97	29.77	21.39	-13.10	-0.55	5.54	8.85	10.91		8.66
	Excess Return	0.09	0.06	0.41	-0.46	1.93	-0.11	4.14	2.70	2.47	1.99	1.61		1.37
	Net Return	-2.05	10.68	25.29	18.17	30.78	20.26	-9.73	1.29	7.10	9.91	11.56		9.06
Aviva Investors Dividend Builder S&P/ASX 200 Industrials Acc Index Inc. date: 06/09/2005 APIR code: PPL0002AU	Gross Return	-1.22	13.96	29.11	21.39	35.65	23.42	-9.45	-1.11	4.51				4.44
	Benchmark Return	-2.43	14.97	29.14	23.01	29.29	18.05	-14.00	-2.99	3.18				3.19
	Excess Return	1.21	-1.01	-0.03	-1.62	6.36	5.37	4.55	1.88	1.33				1.25
	Net Return	-1.27	13.79	28.73	21.15	34.97	22.68	-9.99	-1.70	3.89				3.82
Aviva Investors Elite Opportunities Fund S&P/ASX 200 Acc Index Inc. date: 18/11/2002 APIR code: PPL0115AU	Gross Return	-2.53	11.39	28.00	21.55	35.47	26.91	-4.75	4.43	10.20	11.93			15.53
	Benchmark Return	-2.08	10.86	25.41	18.97	29.77	21.39	-13.10	-0.55	5.54	8.85			11.17
	Excess Return	-0.45	0.53	2.59	2.58	5.70	5.52	8.35	4.98	4.66	3.08			4.36
	Net Return	-2.39	11.28	27.51	21.08	34.52	25.87	-5.48	3.66	9.41	11.13			14.58
Aviva Investors High Growth Shares Fund S&P/ASX 200 Acc Index Inc. date: 07/12/1999 APIR code: PPL0106AU	Gross Return	-1.34	12.06	24.13	20.35	36.31	29.34	-4.71	5.20	10.41	12.63	15.30		15.15
	Benchmark Return	-2.08	10.86	25.41	18.97	29.77	21.39	-13.10	-0.55	5.54	8.85	10.91		8.46
	Excess Return	0.74	1.20	-1.28	1.38	6.54	7.95	8.39	5.75	4.87	3.78	4.39		6.69
	Net Return	-1.49	11.72	24.26	19.93	34.73	27.79	-6.06	3.84	9.06	11.30	13.84		13.26
Aviva Investors Listed Property Fund S&P/ASX 200 Property Acc Index Inc. date: 28/02/1994 APIR code: NFS0209AU	Gross Return	-7.88	13.27	22.46	14.90	3.78	-4.56	-29.86	-15.56	-5.84	-2.29	3.22	6.46	7.27
	Benchmark Return	-9.04	15.86	28.83	18.66	3.35	-7.29	-35.55	-21.06	-10.73	-6.58	-0.36	3.69	5.61
	Excess Return	1.16	-2.59	-6.37	-3.76	0.43	2.73	5.69	5.50	4.89	4.29	3.58	2.77	1.66
	Net Return	-7.93	13.07	22.02	14.62	3.16	-5.24	-30.36	-16.16	-6.51	-2.98	2.49	5.70	6.49
Aviva Investors Long/Short Equity Fund 75% S&P/ASX 200 Acc Index & 25% UBS Bank Bill Index Inc. date: 27/08/2004 APIR code: PPL0006AU	Gross Return	-0.54	9.68	18.86	15.99	29.95	25.84	0.59	7.85	12.73	14.63			16.12
	Benchmark Return	-1.50	8.32	19.13	14.34	22.75	17.08	-8.31	2.13	7.66	10.60			11.69
	Excess Return	0.96	1.36	-0.27	1.65	7.20	8.76	8.90	5.72	5.07	4.03			4.43
	Net Return	-0.74	9.33	18.62	15.53	28.25	23.97	-1.14	6.34	11.38	13.46			14.89
Aviva Investors Small Companies Fund S&P/ASX Small Ordinaries Acc Index Inc. date: 19/11/1999 APIR code: PPL0107AU	Gross Return	0.66	18.46	47.99	29.12	65.69	56.81	-7.51	6.59	12.76	13.76	17.76		13.59
	Benchmark Return	-1.18	10.41	33.28	20.37	48.33	39.65	-19.22	-4.19	3.33	5.97	11.77		6.00
	Excess Return	1.84	8.05	14.71	8.75	17.36	17.16	11.71	10.78	9.43	7.79	5.99		7.59
	Net Return	0.58	18.17	47.26	28.70	64.35	55.29	-8.42	5.56	11.67	12.67	16.63		12.50
Aviva Investors Sustainable Investment Fund S&P/ASX 200 Acc Index Inc. date: 16/02/2006 APIR code: PPL0003AU	Gross Return	-2.74	11.31	24.00	19.38	29.89	22.95	-7.72	2.21					5.06
	Benchmark Return	-2.08	10.86	25.41	18.97	29.77	21.39	-13.31	-0.66					3.47
	Excess Return	-0.66	0.45	-1.41	0.41	0.12	1.56	5.59	2.87					1.59
	Net Return	-2.81	11.07	23.48	19.04	28.98	21.92	-8.50	1.35					4.17
Income Trusts														
Aviva Investors High Yield Fund UBS Composite Bond 0-5yr Index Inc. date: 21/01/2004 APIR code: PPL0001AU	Gross Return	1.78	4.21	11.90	7.30	12.70	5.99	0.14	1.81	2.97	3.65			4.29
	Benchmark Return	0.08	1.00	0.99	1.34	2.54	5.52	7.75	6.68	6.15	5.97			6.05
	Excess Return	1.70	3.21	10.91	5.96	10.16	0.47	-7.61	-4.87	-3.18	-2.32			-1.76
	Net Return	1.73	4.04	11.53	7.07	12.09	5.30	-0.51	1.15	2.30	2.98			3.62
Aviva Investors Premier Fixed Income Fund 75% UBS Comp All Mat & 25% Barclays Glob Agg hgd in \$A Inc. date: 31/05/2000 APIR code: PPL0114AU	Gross Return	0.22	2.56	2.16	3.42	3.69	6.12	7.42	6.38	6.09	6.12	6.35		6.81
	Benchmark Return	0.05	1.69	1.71	2.35	2.25	6.93	8.33	6.90	6.32	6.19	6.15		6.69
	Excess Return	0.17	0.87	0.45	1.07	1.44	-0.81	-0.91	-0.52	-0.23	-0.07	0.20		0.12
	Net Return	0.18	2.44	1.94	3.27	3.35	5.71	7.02	5.99	5.70	5.73	5.97		6.42